



HBX
GROUP

bedsonline

Your edge in seamless,
personalised travel

Where premium service meets technology

A woman with long dark hair, wearing a denim jacket and a tan backpack, stands with her back to the camera, arms outstretched, looking out over a vast mountain range at sunset. The sky is filled with soft, golden light and scattered clouds. The overall mood is one of freedom and adventure.

Today's travellers expect more
Are you set to meet
the moment?

A woman with long dark hair, wearing a denim jacket and a tan backpack, is seen from behind, looking out over a hazy landscape. Her arms are slightly outstretched. The background is a soft-focus view of hills or mountains under a bright sky. A large, semi-transparent white triangle is overlaid on the right side of the image, containing the Skift logo and the main text.

Skift.

Today's travellers expect more

Are you set to meet the moment?

91% of travellers say too many irrelevant choices make trip planning stressful

72% of travellers expect personalized, seamless experiences

86% of travellers say the overall experience is more important than the price

1 in 3 will switch providers after a single bad interaction

The traveller has changed. **The opportunity is yours.**

Elevate your business and deliver seamless travel experiences: All through one trusted partner

As the world's largest B2B travel network, Bedsonline empowers your success with high-quality support, turning your customers' dreams into unforgettable journeys

bedsonline
Part of HBX Group

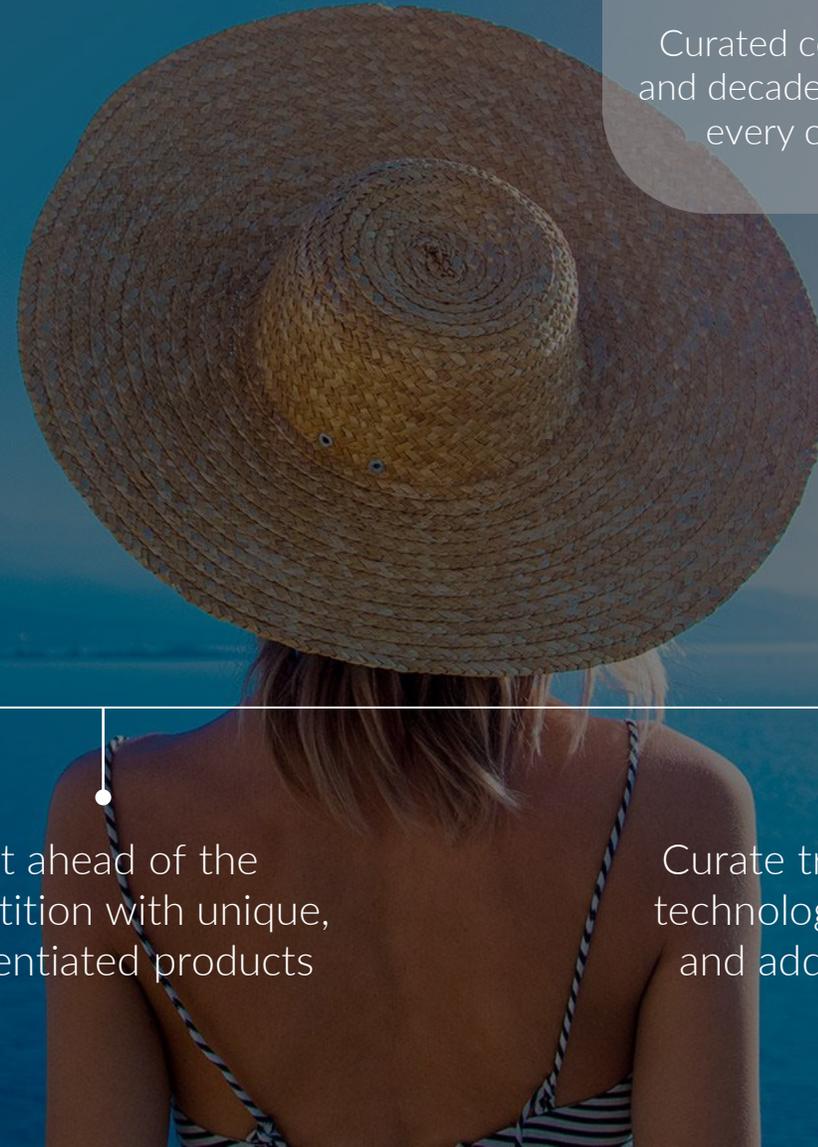
Delight every traveller with an unrivalled global portfolio

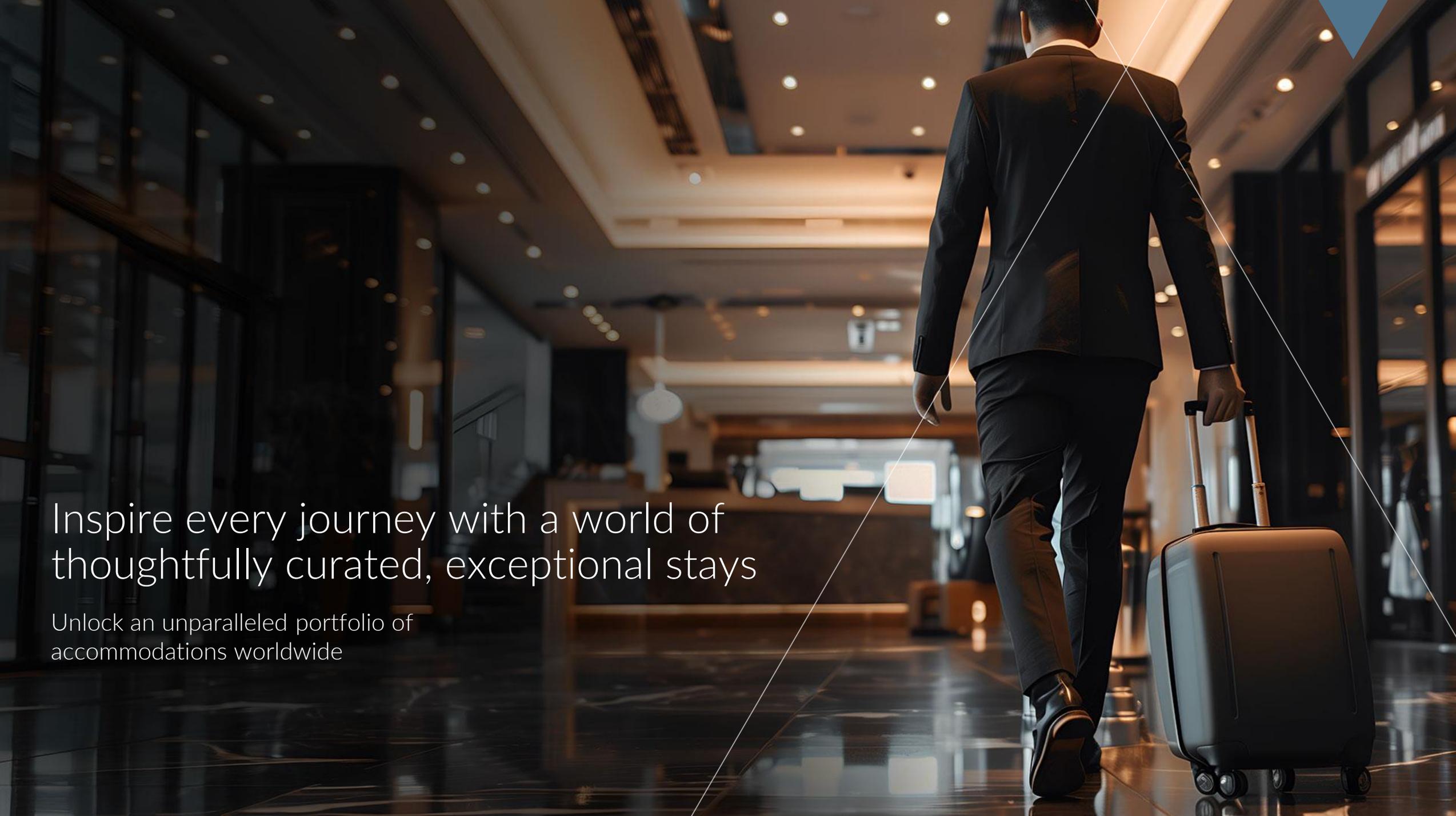
Get ahead of the competition with unique, differentiated products

Curate trips with advanced technology, actionable data, and added value services

Trusted by 50,000 travel agencies worldwide

Curated content, intelligent tech, and decades of expertise to elevate every customer experience





Inspire every journey with a world of
thoughtfully curated, exceptional stays

Unlock an unparalleled portfolio of
accommodations worldwide

Inspire every journey with a world of thoughtfully curated, exceptional stays

Unlock an unparalleled portfolio of accommodations worldwide



300,000 selected properties
across 171 countries



7,000+ handpicked luxury properties
with exclusive privileges



20,000 sustainable options,
including 6,000+ single-use plastic free

MINOR
HOTELS

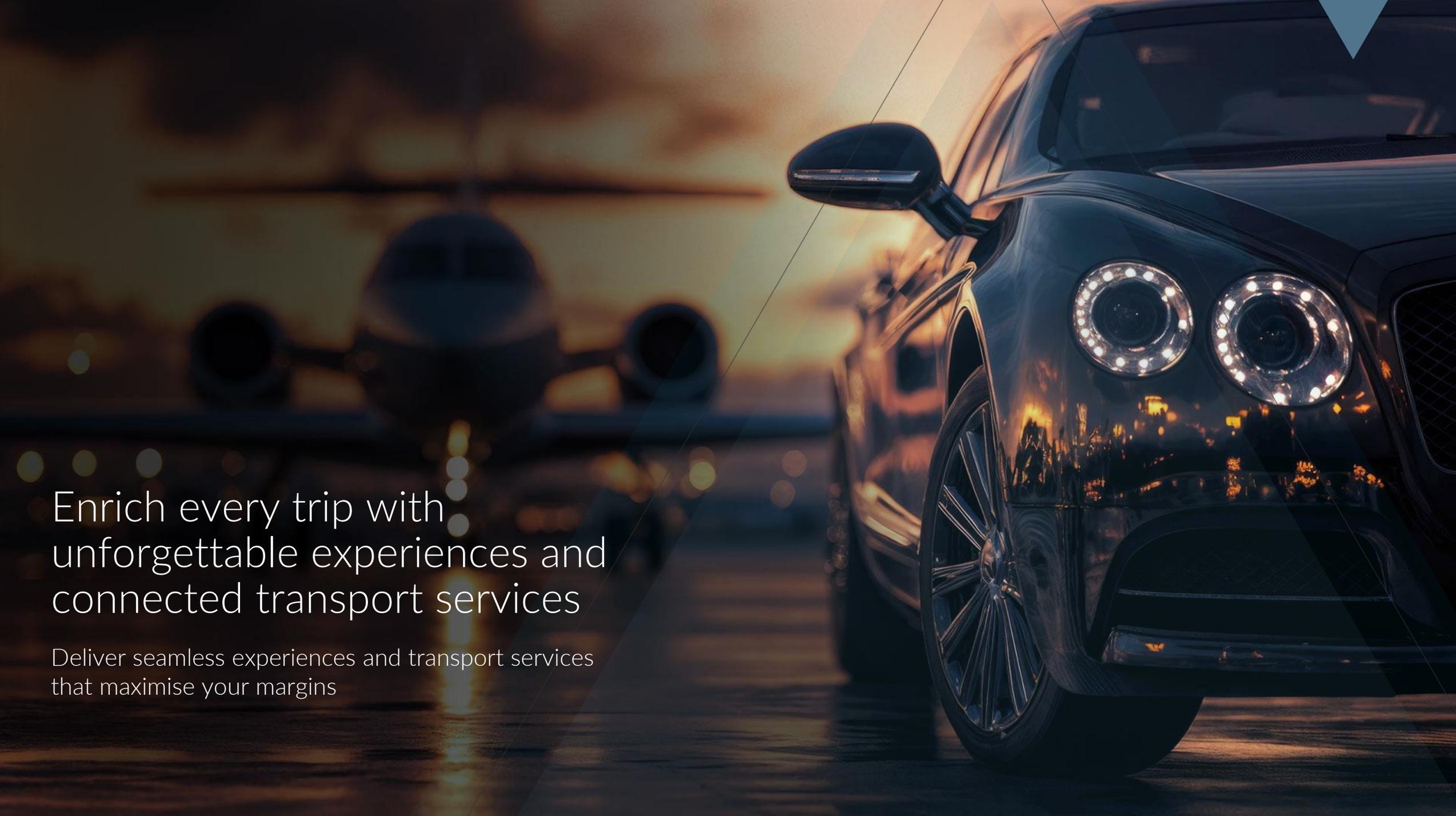
IHG
HOTELS & RESORTS

Marriott
INTERNATIONAL

Hilton

MELIÀ

ACCOR



Enrich every trip with
unforgettable experiences and
connected transport services

Deliver seamless experiences and transport services
that maximise your margins

Bring destinations to life through unique experiences

- Unlock 23,000 curated activities in over 110 countries
- From private guided tours and hands-on cooking classes to theme park thrills and hidden cultural escapes — give travellers authentic experiences that truly connect them with each destination





Power every trip with effortless car hire

- Access 150+ providers worldwide for flexibility and comfort
- From city cars to family road trips and luxury rides, offer options that fit every journey

Craft flawless connections with seamless transfers

- Book shared, private, and VIP options with extra luggage support
- Get your clients real-time driver tracking and direct contact for smooth arrivals*

*Subject to availability

Outshine the market with tailored conditions and exclusive advantages

101,000+ direct hotel partnerships to unlock exclusive value, foster lasting loyalty, and elevate your competitive edge



Tailored contracting

Best rates, availability, and coverage negotiated for your needs



6,000+ preferred hotels

A trusted network offering preferential conditions



Exclusive deals

2,000+ special offers available only through Bedsonline

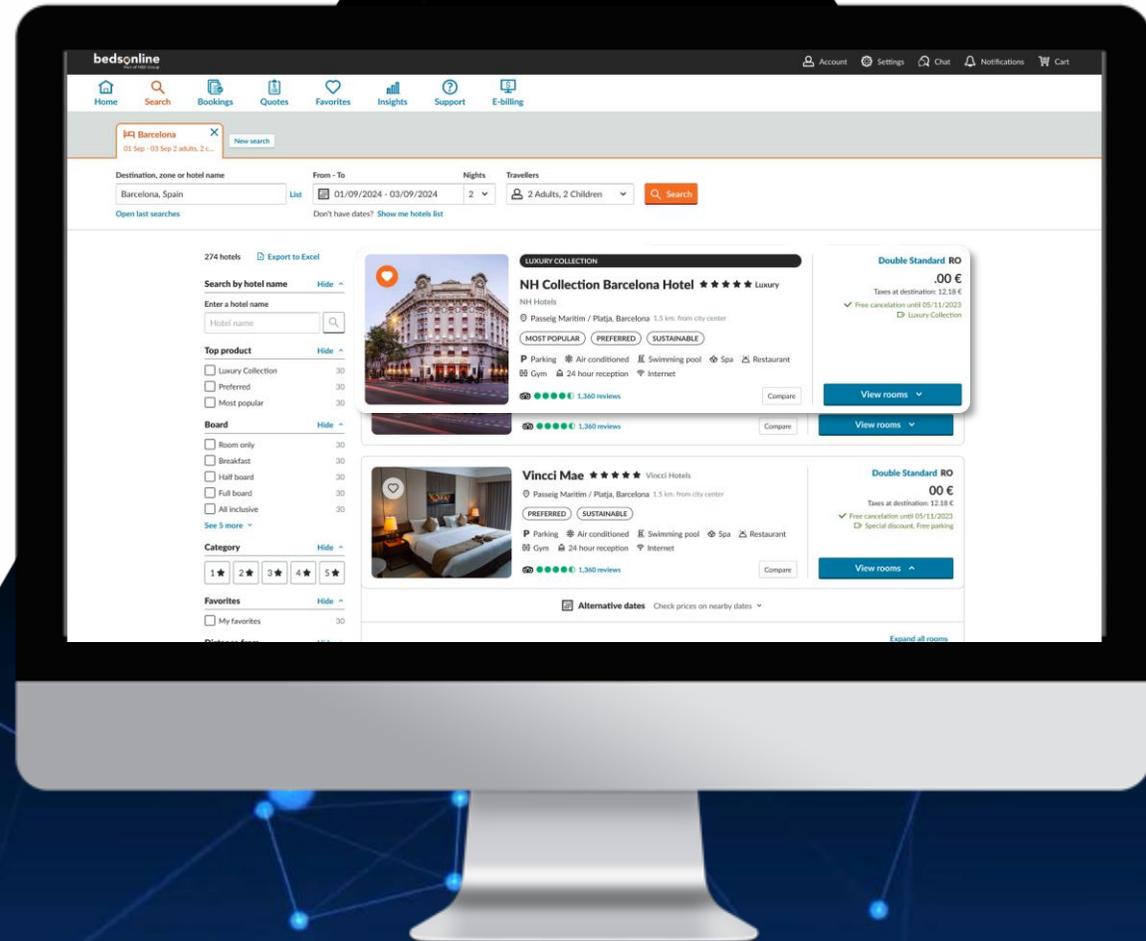


Orchestrate every booking with smart travel tech

Plan and manage with ease
Design frictionless itineraries and manage bookings effortlessly

Maximise every booking
Enrich travel plans by integrating ancillary products in just one click

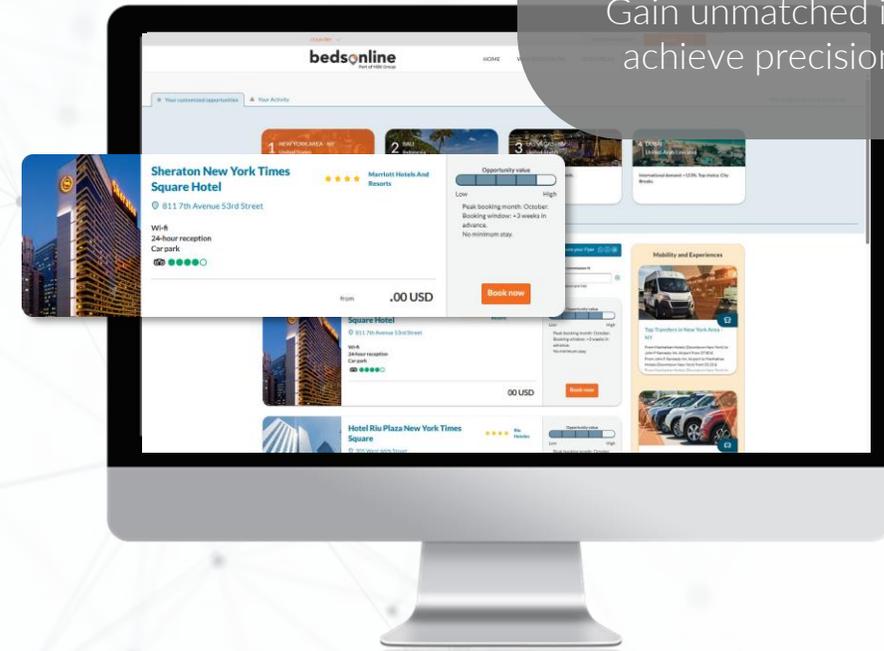
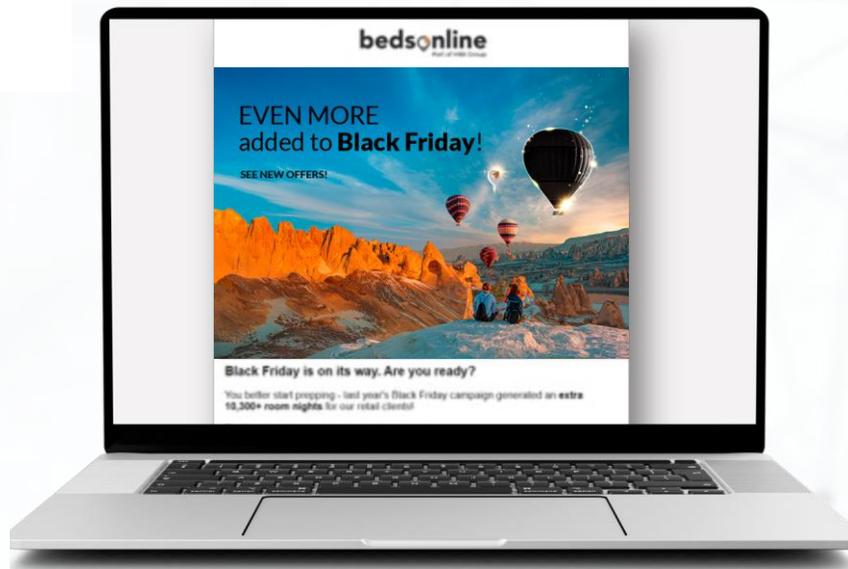
Convert better with exclusive travel deals
Unlock exclusive deals, personalized recommendations, and intelligent tools



Leverage one of the largest travel data lakes to drive precision and efficiency

Harness 7.8B daily travel-focused searches
(That's nearly half of Google's total daily search volume)

Gain unmatched insights and achieve precision targeting



▶▶▶ Boost bookings with targeted campaigns that convert

Deliver seasonal, market-specific offers powered by smart algorithms and historical data

▶▶▶ Make informed decisions with actionable insights

Spot trends, personalise offers, and unlock growth - while creating standout marketing effortlessly

Tap into premium support backed by global expertise



Accelerate growth with a
dedicated account manager

- Discover tailored business opportunities
- Unlock exclusive deals and insights
- Drive long-term client loyalty



Tap into premium support backed by global expertise



Deliver exceptional service
With real-time support

- 93% customer satisfaction score
- Average response time of 40 seconds
- 24/7 assistance in 13 languages
- 1,000+ specialists at your side



Tap into premium support
backed by global expertise



Scale your operations with
Global know-how

- Collaborate with 1,400+ local experts
- Boost operational efficiency through local presence and global expertise



Tap into premium support backed by global expertise



Access Premium care with the Luxury Collection

- Personalise every detail with tailored concierge
- Seamless coordinate dining, transport, and activities
- A dedicated partner to elevate every booking
- Give clients perks: early check-in, late check-out, welcome amenities*

Unleash the power of Travel Tech



Streamline B2B payments

Simplify transactions with modular payment tools built for travel professionals



Access fast funding

Secure hassle-free cash flow in less than 48 hours with transparent terms and no hidden fees



Mitigate cyber risks

Gain confidence with a cyber risk assessment to detect vulnerabilities and implement proactive security measures



Protect corporate travellers

Unleash new revenue with annual insurance plans and global protection



Power seamless travel through premium service and smart technology

Delight every customer

- 300,000 accommodations across 171 countries
- 7,000+ handpicked luxury properties
- 20,000 sustainable properties for eco-conscious demand
- Thousands of experiences and mobility services to enhance trips

Get ahead of the competition

- Best availabilities and rates sourced from 101,000+ hotel partners
- 6,000+ hotels offering preferential conditions
- Exclusive always-on discounts up to 60%

Work smarter

- One powerful booking platform to craft itineraries and manage bookings
- Make smart decisions with data-driven recommendations and targeted campaigns
- Leverage global expertise to fuel your success
- Simplify your operations with Fintech and Insuretech travel solutions

Start elevating your business with future-proof travel solutions powered by HBX Group

Empowering travel businesses worldwide through a suite of interconnected travel products and tech solutions

By delivering fast, reliable access to a global network of interconnected products and services, we empower partner growth seamlessly

Our brands powering the travel space:



Largest B2B travel marketplace for wholesalers



Curated travel portfolio for retail travel agents



Luxury travel one-stop hub for retail travel agents



Direct Channel technology and services for hotels



Suite of products digitalising front desk process for hotels

Harness a powerful blend of technology, data, people and product - engineered to drive real impact across the travel ecosystem



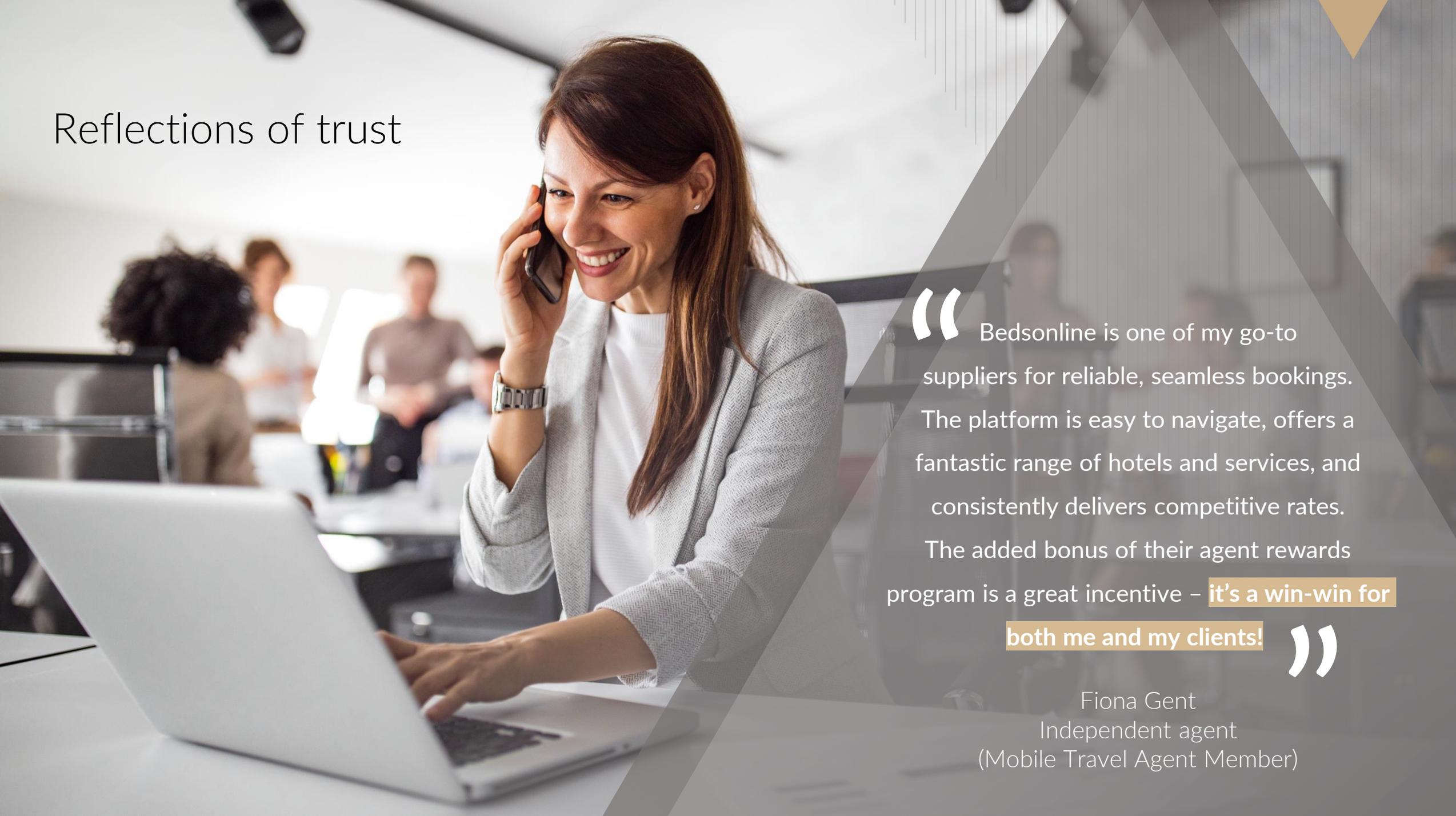
Reflections of trust

Reflections of trust

“ One of the main reasons I like to book Bedsonline is because of the amazing service, the prompt responses and the fact that support is always available ”

Rose Rende
Independent agent
(Direct Travel Vacations)

Reflections of trust



“ Bedsonline is one of my go-to suppliers for reliable, seamless bookings. The platform is easy to navigate, offers a fantastic range of hotels and services, and consistently delivers competitive rates. The added bonus of their agent rewards program is a great incentive – **it's a win-win for both me and my clients!** ”

Fiona Gent
Independent agent
(Mobile Travel Agent Member)

Reflections of trust

“ I’ve been booking with Bedsonline for many years, and they just keep getting better and better.

I know when I book through Bedsonline, I am booking with peace of mind. The emergency team are really good too. ”

Cassie Melody
Independent agent
(Mobile Travel Agent Member)

Thank you

bedsonline
Part of HBX Group





Annex

Transform bookings into Rewards

Eligible partners can earn loyalty points automatically with every transaction and unlock benefits like gift cards and personal travel discounts

The more you book,
the more you get



Your journey to rewards starts here

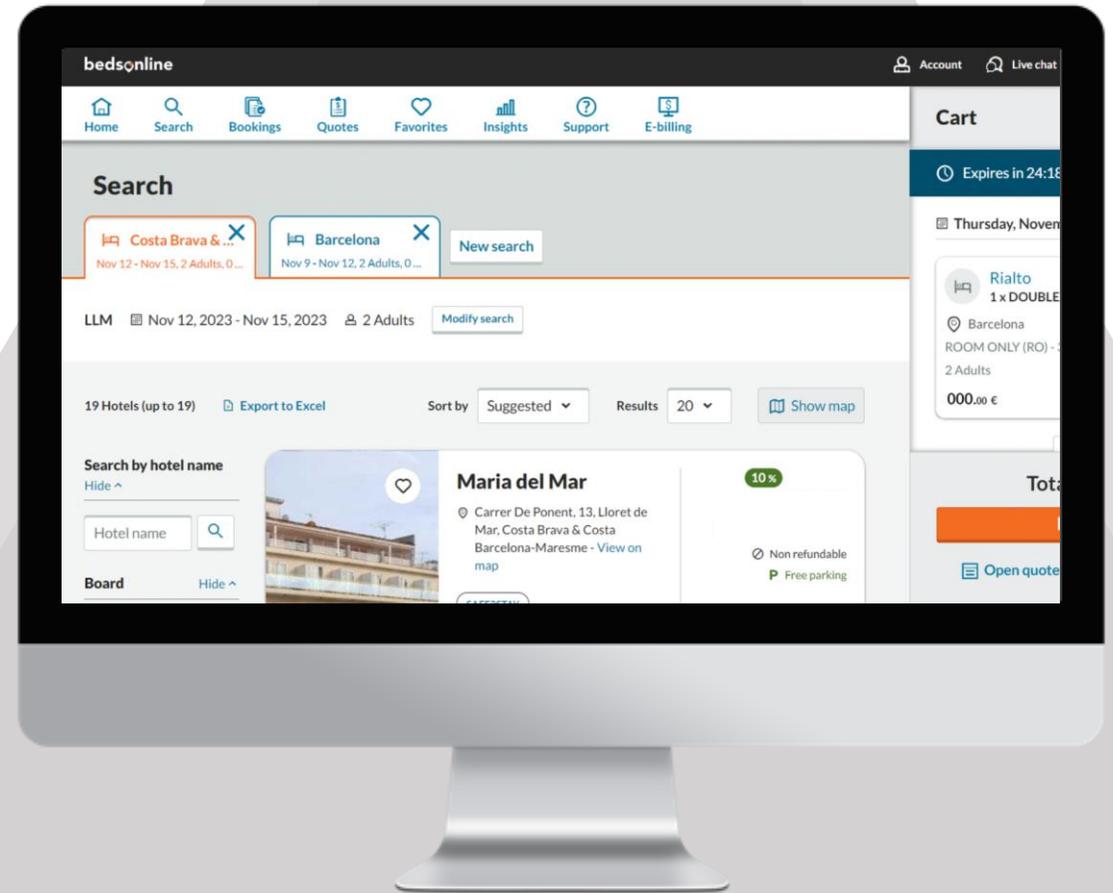
Enjoy exclusive benefits as a Rewards member, by earning points with every booking!

- 1** Join in seconds
Register directly from the Bedsonline Booking Engine
- 2** Enjoy your Welcome bonus
Get 2000 points just for signing up
- 3** Earn points with every booking
For accommodation, experiences, car hire and transfers
- 4** Boost your points
Unlock additional points with exclusive campaigns
- 5** Unlock more benefits
Enjoy special perks and benefits as you progress through the tiers
- 6** Redeem your rewards
Use your points to redeem gift cards and vouchers for your own trips



Empower your success and create unforgettable trips, effortlessly

- ▶ Advanced search filters
20+ filters to find the ideal trip for your customers
- ▶ Interactive trip visualisation
See a properties' proximity to key locations and attractions and bring itineraries to life
- ▶ Inspire smart choices
With personalised travel recommendations
- ▶ Complete the journey
Add transfers, car rentals, and experiences to create tailored itineraries and boost revenue
- ▶ Offer flexible payment options
Incentivise your customers to book by catering to their preferences



Streamline the process for a more profitable travel business

Streamlined quoting

Create, edit, and share quotes to save time and close sales faster

Earn on your terms

Customisable admin supplements and commissions to maximise your profitability

Create flyers in minutes

Showcase top destinations and hotels, tailored to your customers' needs

Clear booking details

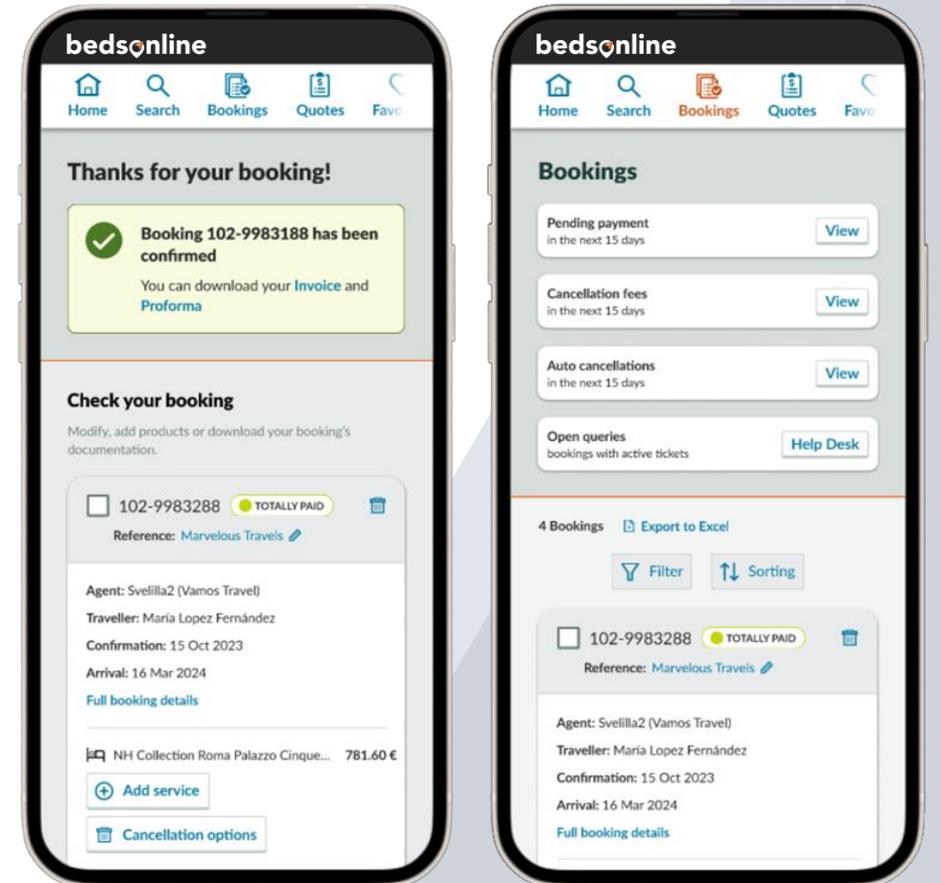
Access all key information – check-ins, cancellations, itineraries – at a glance

Never lose an itinerary

Add extra time to your basket with one click, preventing timed-out sessions

Work on the go

Enjoy seamless bookings with a booking platform optimised for any screen – including mobile



Take full control of your bookings, your way

Manage everything 100% online without relying on support or spending time on unnecessary calls



Manage, modify and cancel bookings in a few clicks



Quick access to **Hotel Confirmation Numbers****



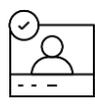
Amend **rooms, guests, or board basis** easily



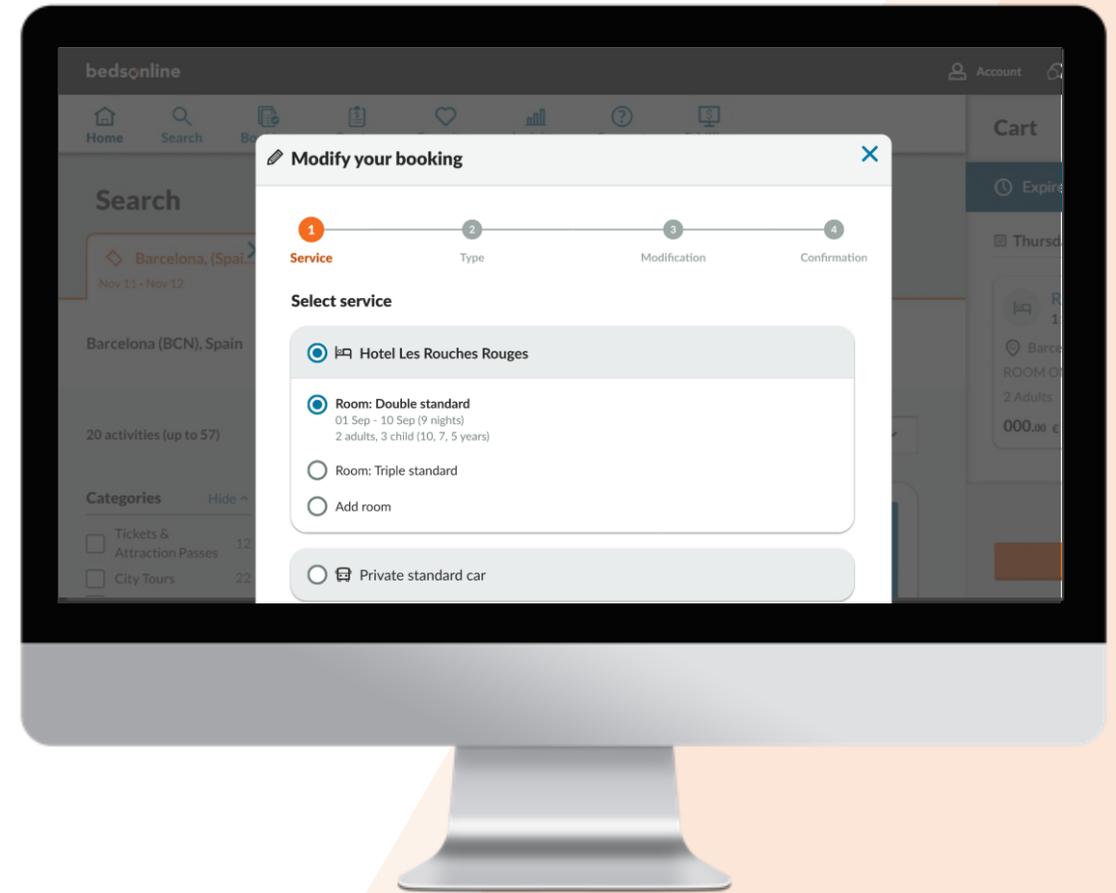
View all transactions with E-Billing for **convenient financial management**



Make pre-check-in special requests*



Priority access to our help desk for support enquiries



*You may need to contact us via email for certain requests.

**When available.

Our luxury value proposition

Our luxury value proposition helps you capture a larger share of the luxury market through three key pillars – concierge service, exclusive perks, and premium inventory – all at no cost

Concierge

- 100% human concierge
- Available 24/7
- Multilingual service team
- Insider knowledge
- Pre-sales support for advisors, In-destination assistance for clients (eg. dining, experiences, transfers)
- Pre-arrival Check Service

Luxury Collection

- 7,000+ iconic luxury properties all over the world
- From classic rooms to penthouse suites – verified for quality and consistency through trusted global partnerships

Exclusive Perks

For you

- Pre-sales Concierge to craft commissionable luxury experiences
- Best rates with 1,000+ spa deals

For your clients

- In-destination concierge for dining, experiences & special requests
- Gourmet welcome amenity
- Early check-in & late check-out

How to
access it

bedsonline
Part of HBX Group

LUXURY COLLECTION: for direct accommodation bookings and ancillary products

the
LUXURIST
Part of HBX Group

THE LUXURIST: the itinerary builder for packages

hotelbeds
Part of HBX Group

API CONNECTIVITY: for partners wanting to integrate luxury content and benefits directly into their system



Leverage our 24/7 concierge services to boost commissions, save time, and delight clients

- 1 Pre-arrival check**
Our concierge team reviews each stay before arrival, confirming every detail with the hotel to ensure a flawless, worry-free experience
- 2 Assistance & transfer**
24/7 seamless support for your clients, anywhere in the world
- 3 Dinner & entertainment**
Exclusive dining, curated experiences, and sold-out access made possible
- 4 Activities**
Unique, personalized experiences from culture to leisure
- 5 Tailor-made requests**
Bespoke celebrations and journeys crafted with care and precision

Earn more:
Boost your commission through cross-sell and upsell opportunities

Delight your clients:
They enjoy a complimentary concierge - in your name

Save time:
We handle everything for you



*If booking a **Luxury Collection** property on **Bedsonline**, the Concierge team can include BQL M&E add-on services and provide referrals for experiences not available on the platform . (e.g. vineyard visits, spa treatments ...); when booking on **The Luxurist**, the Concierge team can directly add "frozen" experiences within the itinerary.*

Book a Luxury Collection Hotel with confidence - more than an inventory, a label of excellence

A Label of excellence in luxury hospitality

We have developed a rigorous certification process to ensure only the finest luxury properties and experiences receive our prestigious label

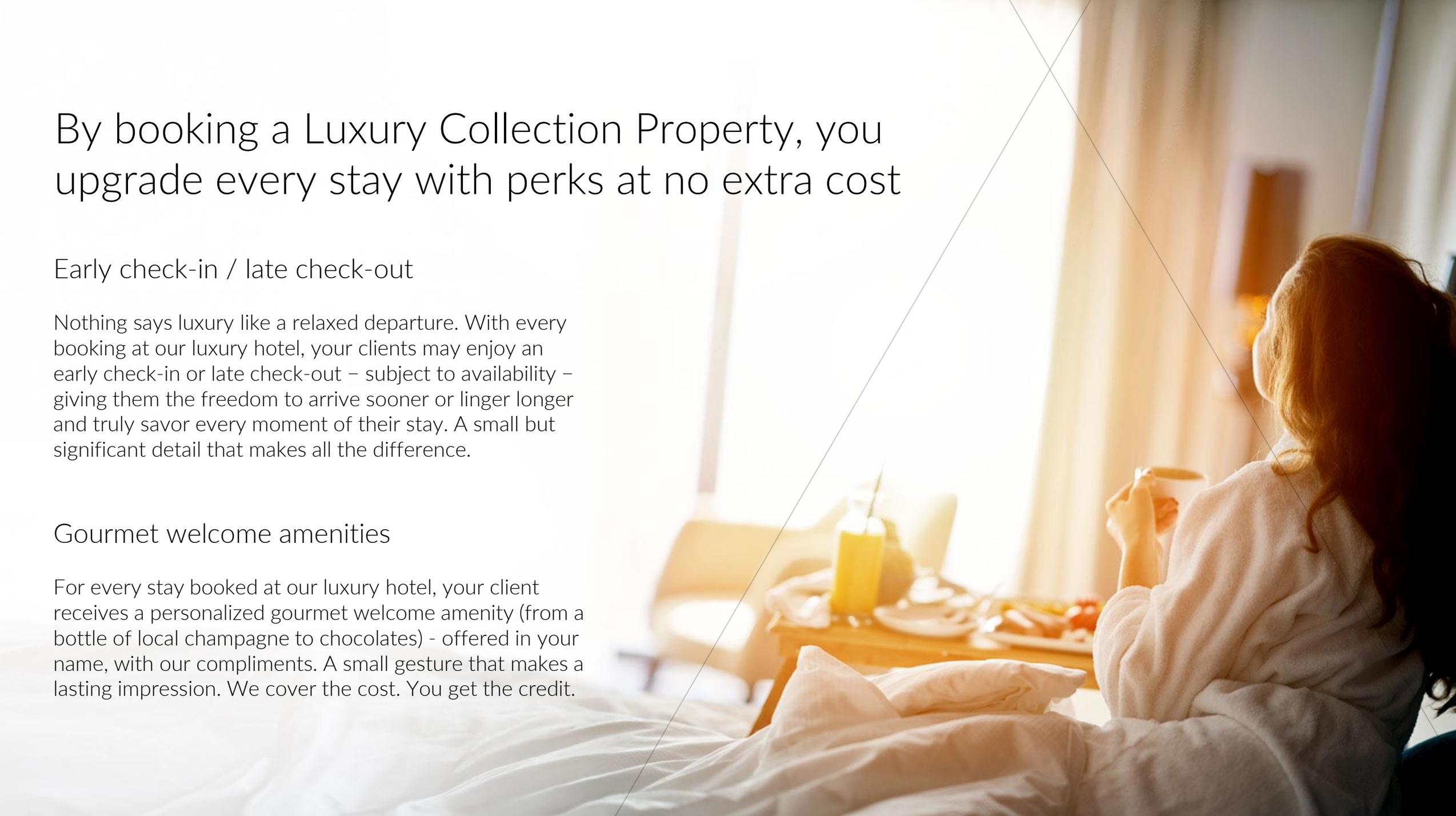
Our travel experts personally evaluate each property, examining every detail through the lens of luxury hospitality

We carefully analyze authentic guest feedback from discerning luxury travelers, providing invaluable insights into the real guest experience

Through direct relationship with the General Manager, we gain exclusive access to insider information about each property - from detailed room specifications to unique experiences available only to our guests

We secure preferential rates and exclusive privileges for our guests



A woman with long brown hair, wearing a white bathrobe, is sitting on a bed in a hotel room. She is looking out a window with sheer curtains. In front of her is a wooden table with a breakfast tray containing a glass of orange juice, a plate of food, and a candle. The room is brightly lit with warm sunlight.

By booking a Luxury Collection Property, you upgrade every stay with perks at no extra cost

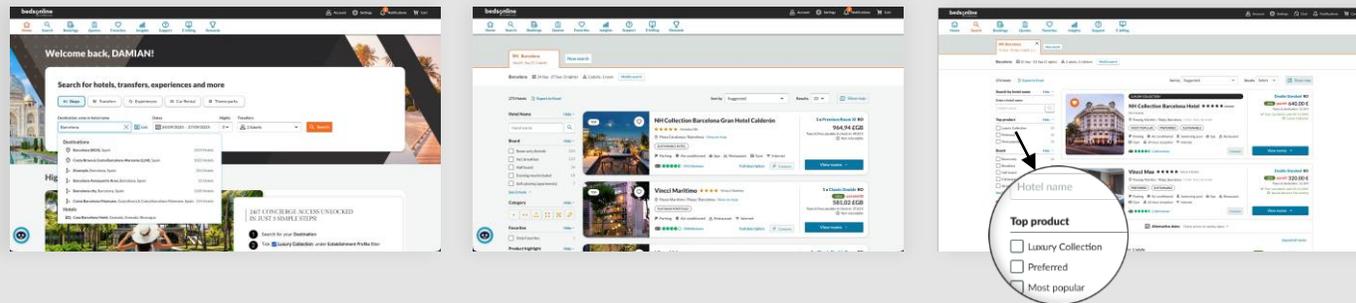
Early check-in / late check-out

Nothing says luxury like a relaxed departure. With every booking at our luxury hotel, your clients may enjoy an early check-in or late check-out – subject to availability – giving them the freedom to arrive sooner or linger longer and truly savor every moment of their stay. A small but significant detail that makes all the difference.

Gourmet welcome amenities

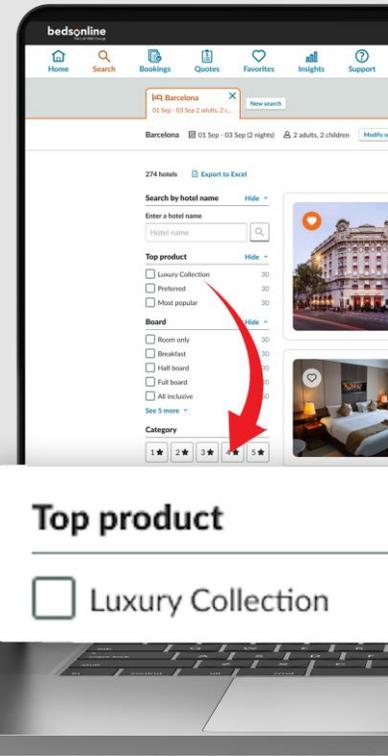
For every stay booked at our luxury hotel, your client receives a personalized gourmet welcome amenity (from a bottle of local champagne to chocolates) - offered in your name, with our compliments. A small gesture that makes a lasting impression. We cover the cost. You get the credit.

When you book through Bedsonline, choose a Luxury Collection Property and enjoy complimentary concierge service and perks



How to unlock these benefits with every booking

1. Search for your **destination**
2. Tick “**Luxury Collection**” under the “**Top Product**” filter
3. **Book your hotel** and receive an email with all concierge contact details
4. **Email the concierge** with the reference at least 48 hours before arrival so that we can personalize the stay



Activate your access

For existing agents: Log in to Bedsonline and start booking Luxury Collection hotels directly.

For new agents: Request access by visiting bedsonline.com. Our team will contact you to complete your setup and ensure you're ready to book Luxury Collection properties.